



GLOBAL CONSTRUCTION PRACTICE



SOLUTIONS...DEFINED, DESIGNED, AND DELIVERED.



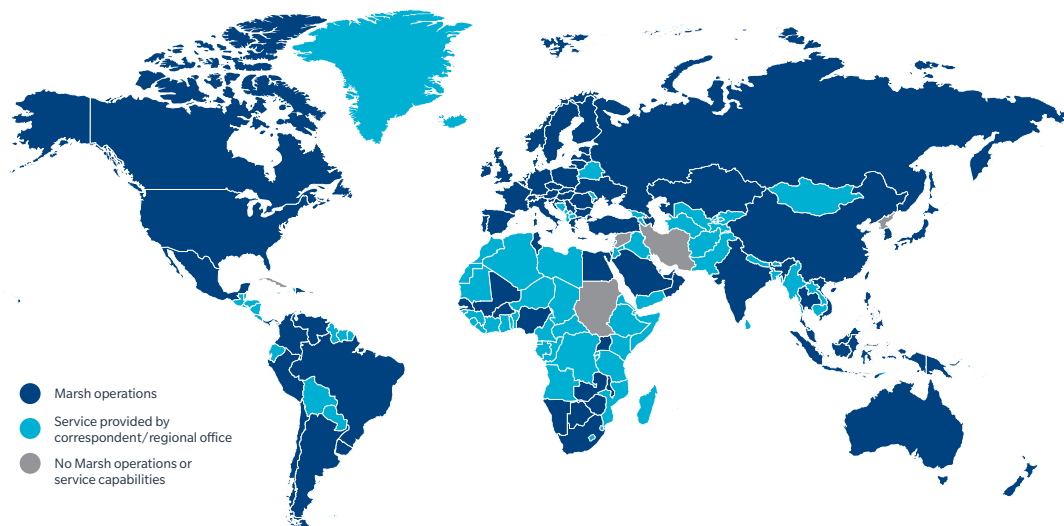


TOTAL ALIGNMENT OF CORE SKILLS AND GLOBAL CAPABILITY DELIVERED LOCALLY

Marsh has created a fully integrated Global Construction Practice to help the sector build a successful future through optimising its approach to managing risk. We are an extensive team of experienced risk and insurance professionals, dedicated to the onshore construction sector.

Marsh's Construction Practice is an international team operating across geographical boundaries which offers clients opportunities and solutions to match their needs. Marsh has a unique global network, with construction specialism in most offices and countries throughout the world. Our global team comprises more than 600 colleagues who specialise in construction; including brokers, engineers, account executives, claims specialists, loss adjusters and linguists, some of whom have legal and accountancy backgrounds.

Marsh aims to be the best in class both locally and globally. This is delivered through collaboration, a mutual awareness of capabilities, and getting the best team to the client or prospect.





FOCUS AND STRATEGY

Constant improvement in risk management and service delivery for our clients.

At Marsh we deliver strategies and solutions that help our construction clients achieve their objectives in an environment where risk is controlled and opportunities can be maximised.

We define, design and deliver solutions through collaboration with our clients on their strategies for deploying capital on project and enterprise risk. We can provide the specialised expertise and the cross-practice knowledge resources to help you protect, nurture and build your business.

A small selection from our comprehensive range of risk solutions is listed below:

- Project insurance programme design, placement, and benchmarking.
- Contractors' annual programmes.
- Risk analysis, including contractual reviews and risk matrices.
- Project risk assessment.
- Supply chain risk assessment.
- Construction professional indemnity.
- Environmental impairment risk management.
- Latent/inherent defects.
- Delay in start-up/advance loss of profits.
- Surety/bonds.
- Trade credit and political risk.
- Health and safety management.
- Construction terrorism.
- Business continuity management.
- Claims management.
- Mergers and acquisitions.



BEST IN CLASS

Thought leadership, industry experience and intellectual capability.

Marsh's Construction Practice brings together all of our construction experts; who provide advice and solutions in the infrastructure, power, renewables, oil, gas, petrochemical, manufacturing, mining, commercial and residential property sectors to clients around the globe. Our industry group strategy ensures that clients are working with Marsh teams that focus uniquely on their sector and are thus able to demonstrate a detailed understanding of the risks and issues particularly pertinent to the client's business.

Our experts in risk management, surety, professional indemnity, environmental risks, supply chain risk, tunnelling, political risks, and Public Private Partnership/ Private Finance Initiatives work with colleagues focused on insurance programme design, placement, servicing, and claims management to deliver a comprehensive support package specific to your sector.

The team links with our risk control experts to develop optimum insurance solutions that recognise a client's commitment to the management of risk. Our aim is to drive down costs for our clients and help them to achieve a competitive advantage.





STRENGTH IN MARKET

Strong market relationships and values shared locally

As the distribution of insurance capital has decentralised from historical hubs such as London, Munich and Zurich, so has the need to extend the centres of excellence in broking. Significant market capacity now exists in many regions worldwide and Marsh's construction hubs are located on all continents, enabling us to interact with regional markets and employ this additional capacity for the benefit of our clients.

Our knowledge of global access points to the major multinational insurers, as well as regional and local carriers, assists us in delivering superior prices, products and services to our clients and meeting the demands of their complex projects and annual programmes.

Our clients and their risks have become more widespread and diverse with emerging economies and the need for geographical dexterity coming to the fore. We have to be where our clients need us and not exclusively mapped and measured by geographical silos. Alignment of specialty skills with local presence has become both a functional and practical necessity for us to support our clients' growth, profitability and operational aspirations.

Marsh is adept at applying its strong market relationships, construction expertise, and knowledge of the insurance market to achieve the optimum cover and rates available for our clients; wherever they are required.





For further information, please contact your local Marsh office or visit our website at marsh.com

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GRAPHICS NO. 15-0644

