

Fleet Risk



NEXT BEGINS NOW



*Managing
Fleet Risk and
safeguarding
your reputation*

*See how Marsh
could help you
drive down fleet
costs for your
business*

Current Trends/Issues

- Managing a fleet can be time consuming and costly.
- Risk managing a motor fleet is often a neglected area.
- Fleet operators today face a growing number of challenges in managing risk.
- Poor fleet management can increase the number of accidents, increasing the cost of claims and higher insurance premiums.

A well-managed fleet is able to achieve differentiation in the insurance market, which can lead to cost-reductions.

Our Capabilities

- Marsh has developed a tried and tested strategy designed to help reduce motor insurance premiums and the associated hidden costs.
- We can review claims data and identify exactly what is driving premiums; then help to potentially reduce or eliminate those issues.
- Through benchmarking premiums, claims and limits against a peer group we can set premium targets based on our detailed assessment of the price for each individual risk, not guesswork.
- Our aim is to provide optimum insurance programme design and deductible levels, based on professional financial modelling undertaken by our specialist team.
- We will work with you by discussing systems, processes and technology to streamline claims processes while potentially influencing driver behaviour.

The Marsh Fleet Risk Management Process

TAKING CONTROL

- Understand your business needs and objectives.
- Analyse your current fleet claims performance to identify trends.
- Benchmark against peers to calculate bespoke solutions.

OPERATIONAL IMPROVEMENT

- Stress test and develop risk management protocols and standards.
- Review claims management contracts and handling procedures.

PROGRAMME DEVELOPMENT

- Programme options to optimise spend related to your risk appetite.
- Data driven approach to insurers – think how the insurer thinks.



MARSH

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