

EXCESS FLOOD PROTECTION ABOVE THE REST

Every home and business owner worries about flooding: A few inches of water can cause tens of thousands of dollars, or more, in property damages. According to the National Flood Insurance Program (NFIP), floods are the number one natural disaster in the US, resulting in billions of dollars in damage to hundreds of thousands of homes and businesses annually (See FIGURE 1). In the wake of a major storm, affected property owners are reminded of how quickly flood coverage purchased through the NFIP can erode, exposing home and business owners to unreimbursed losses.

Torrent Technologies Inc., a Marsh company, in coordination with Torrent's Write-Your-Own (WYO) insurers participating in the NFIP, have developed an excess flood insurance solution that provides broad coverage that sits above the available limits from the NFIP. Underwritten by Lloyd's of London coverholder DUAL Commercial LLC, the Torrent/DUAL Excess Flood insurance program offers real-time quoting and binding functionality, and is available in all 50 states.

COVERAGE DETAILS

Torrent/DUAL Excess Flood provides up to \$15 million in insurance protection — above NFIP limits — for residential and commercial property owners and up to \$20 million in coverage for condominium owners. Limits are written on a per-risk basis and can cover damage to buildings,

contents, and loss of income. Coverage options beyond flood are also available, including loss of income/rents and earthquake coverage.

Ineligible properties and excluded classes include:

- Properties built on stilts over water.
- Contents located in basements.
- Indirect costs related to construction risks.
- Mobile, manufactured, or pre-fabricated properties.
- Medical equipment.
- Food stuffs and perishable goods.

All policies are subject to a minimum earned premium, which is the greater of \$500 for residential properties, \$1,000 for commercial properties, or 50% of the gross written premiums.

To reduce potential errors and omissions exposures, it is critical for WYO insurance agents to quote excess flood coverage for all risks valued above the NFIP coverage limits.

Who it's for

Agents who write WYO flood insurance for residential, commercial, and condominium properties.

What you get

Insurance protection above the NFIP's limits:

- \$15 million in coverage for residential and commercial property owners.
- \$20 million in coverage for condominiums.

NFIP Flood Coverage Limits

The NFIP's standard policy offers underlying limits of coverage as follows:

- Buildings:
 - Residential: \$250,000.
 - Commercial: \$500,000.
 - Condominium: \$250,000 x the number of units.
- Contents:
 - Residential: \$100,000
 - Commercial: \$500,000.

EASY AND EFFICIENT ACCESS TO FLOOD COVERAGE

Unlike traditional excess flood options that are manually underwritten and issued, Torrent/DUAL Excess Flood is accessible

via Torrent’s state-of-the-art flood platform, allowing insurance agents to quote, bind, and issue policies in real time. The automated claims adjusting process works hand-in-hand with the NFIP claims review to enable consistency and promptness of recovery.

ACCESSING THE PROGRAM

The Torrent/DUAL Excess Flood technology platform provides agents with an instantaneous online insurance quote. Once accessing the TorrentFlood® application screen, a link directs agents to the excess flood system. It will pre-populate the basic underlying NFIP policy information, saving time and keystrokes. Agents will be prompted to answer a few additional questions and to input the amount of additional coverage requested. For most properties, the agent will then receive an instant quote.

For more information on Torrent/DUAL Excess Flood, contact:

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FIGURE 1: TOP 10 STATES BY 2014 NFIP CLAIMS AND CLAIMS PAYMENTS

State	Total Number of 2014 Claims
Florida	2,655
Alabama	1,121
New York	974
Texas	741
Pennsylvania	547
Louisiana	515
Michigan	495
Iowa	487
Ohio	438
Illinois	230

State	Total 2014 Claims Payments
Florida	\$117,861,100
Alabama	\$52,668,831
Pennsylvania	\$15,751,428
Louisiana	\$15,697,280
New York	\$14,942,952
Texas	\$13,808,268
Ohio	\$12,385,821
Iowa	\$9,406,938
Michigan	\$8,816,751
Maryland	\$7,428,119

Source: NFIP

Marsh is one of the Marsh & McLennan Companies, together with Guy Carpenter, Mercer, and Oliver Wyman.

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