

MARSH INSIGHTS: MIDYEAR TRANSACTIONAL RISK REPORT 2015

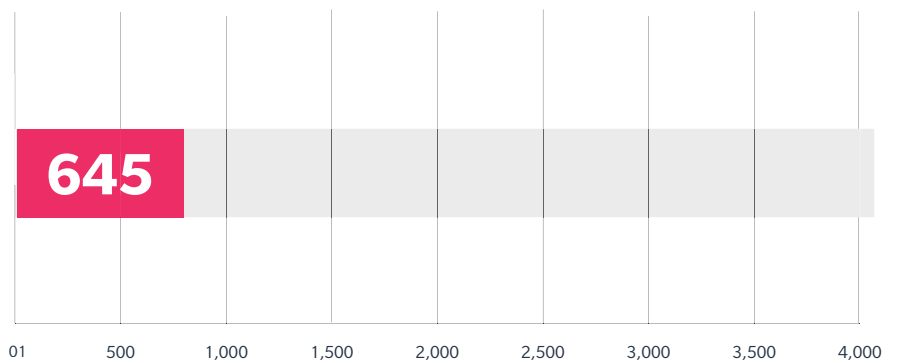
REGIONAL ROUND-UP: ASIA-PACIFIC

An increase in deal size and greater awareness of transactional risk insurance are driving continued growth in limits and the number of policies placed in Asia. Higher levels of enquiries and deals out of China and India, in particular, contributed significantly to the increased deal flow seen across the continent.

In Australia and New Zealand, transactional risk insurance continues to become more integral to corporate clients, evidenced by the higher proportion of corporate policies compared with other regions. Buyers are increasingly asking for — and receiving — zero retention and “de minimis” for title as part of their coverage terms from insurers.

“We are seeing some interesting industry trends emerge across the region, with transactional risk insurance use increasing among deals in the mining, light manufacturing, animal care, and food and beverage sectors,” said Josh Roach, Transactional Risk leader for Asia-Pacific. “We expect the second half of the year to show similar trends as the first half, with 2015 shaping up to show strong growth across Asia-Pacific.”

Limits of Insurance Placed (\$US millions)



Private Equity Policies (as % of policies placed)

 **56%**

Corporate Policies (as % of policies placed)

 **44%**

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