

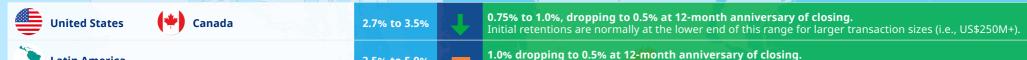
# Transactional risk insurance map

Global premiums and retention levels as of Q1 2023

### Representations & Warranties/Warranty & Indemnity insurance map

Global premiums and retention levels as of Q1 2023

### **AMERICAS**



**Australia** 

**New Zealand** 

**Latin America** 3.5% to 5.0% Note: R&W insurance is an emerging solution in Latin America and may not be available for all deals.

<b>EMEA</b>			Y	1
	United Kingdom Ireland	0.4% to 1.5%	_	0% to 0.5%
	France	0.7% to 1.8%	<b>↑</b>	0% to 1%
	Spain Portugal Italy	0.95% to 1.5%	_	0% to 1%
	Germany Austria Switzerland	0.6% to 1.8%	<b>↑</b>	0% to 0.5%
40	Nordics	0.6% to 1.5%	_	0% to 0.5%
	BeNeLux	0.5% to 1.6%	1	0% to 0.5%
	Central & Eastern Europe	0.6% to 1.7%	+	0.8% to 1.7%
<b>*</b>	Israel	2.8% to 3.8%	+	0.5% to 1%
24	Middle East (majority of region)	1% to 2.5%	+	0.5% to 1%
###NA	Saudi Arabia	1.7% to 3%	+	1%
7	Africa	1.75% to 3%	+	0.5% to 1%



0.8% to 1.7%

Average premium rate

Retention levels

YOY movement

0% to 1%

Note: Tipping retention options are

typically also available.

### 02| Tax insurance map

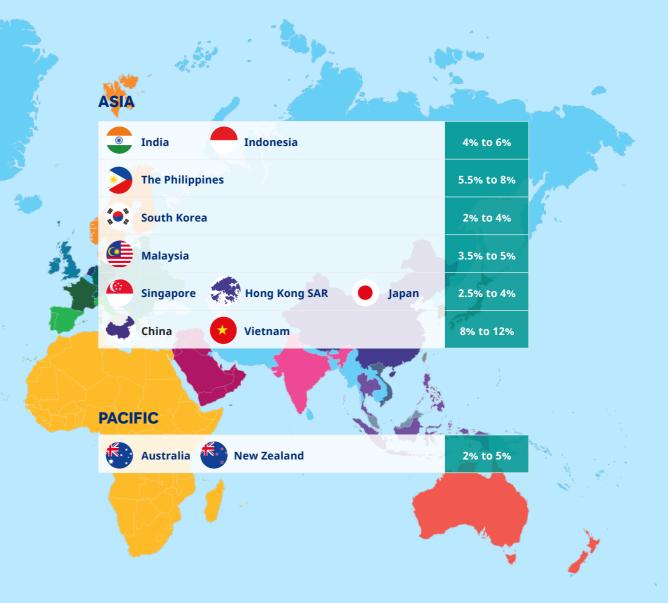
Global premiums as of Q1 2023

### **AMERICAS**

United State	s (*) Canada	2% to 4%
Latin Americ	a a	6% to 15%

### **EMEA**

United Kingdom Ireland	1% to 4.5%
France	1% to 4.5%
Spain Portugal Italy	2% to 8%
Germany Austria Switzerland	1.5% to 5%
Nordics	1.5% to 5%
BeNeLux	2% to 5%
Central & Eastern Europe	1.5 to 5%
israel	1.5% to 6%



# **Notes on data**

The data presented in these heat maps is derived from placements made by our global team of over 120 dedicated transactional risk insurance brokers. In 2022, Marsh's team placed transactional risk insurance limits of US\$59.3 billion with underwriters on over 2,200 policies across 1,438 unique transactions — representing over US\$420 billion in aggregate enterprise value.

### **Premium: Percentage of limit of insurance**

The premium ranges given for the various geographies take into account both single layer policies and multi-layer programs with typical retention levels. Pricing will vary based on a variety of factors, including but not limited to:

- · Limit of insurance required
- Target company sector
- Target company jurisdiction and governing law
- Retention amount

Insurers will often have minimum premium levels (which vary significantly from region to region and insurer to insurer), so for very low limits of insurance, the premium range percentage may be higher than that indicated. Conversely, if high limits of insurance are required, a program of insurance is built using capacity of various insurers, which may mean the overall premium rate may be lower than the premium range percentage indicated.

Premium rates may be higher than indicated for deals with an enterprise value in excess of US\$1 billion.

The premium ranges do not include any insurance premium tax or other applicable regulatory taxes.

### **Retention levels: Percentage of enterprise value**

Retention levels highlighted are those we typically see across a broad range of transactions, deal sizes, and sectors. Similarly to pricing, retention levels can vary.

Tipping retentions have become increasingly commonplace in many jurisdictions outside of North America. For a tipping retention, once the retention level has been exceeded, an insured can recover some or all of the retention amount.

## **Other jurisdictions**

For details on any geography not captured in the map, please speak to your Marsh representative.



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